

MD ANALYSIS

CA 3 February Analysis

GAT Constitutional Area 3 Leader: RAMIRO VELA VILLARREAL

July 2018 to February 2019 (8 months) Results

CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
New Clubs	59	65	74	63	70
Charter Members	1837	1839	2268	1779	2140
New Members	6501	6540	6485	4652	4875
Drops	11471	10637	11454	13183	12263
Net Growth	-2162	-1619	-1812	-5933	-4582

February (Only Results)

CA 3	Feb-16	Feb-17	Feb-18	Feb-19
New Clubs	11	10	11	10
Charter Members	276	291	298	297
New Members	611	508	426	454
Drops	713	629	703	739
Net Growth	216	310	156	101

Statement for 3rd Quarter Results(previous 3 years)

CA 3	2015-2016 3rd Qtr	2016-2017 3rd Qtr	2017-2018 3rd Qtr
New Clubs	31	32	36
Charter Members	854	966	1054
New Members	1804	1804	1665
Drops	2620	2681	2942
Net Growth	294	447	209

MD Wise Analysis

MD	GMT Area	CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	0	0	0	0	0
		Charter Members	0	0	0	0	1
		New Members	0	0	0	23	10
		Drops	0	0	0	41	13
		Net Growth	0	0	0	-17	1
R	Dominican Republic	New Clubs	0	0	0	0	2
		Charter Members	0	0	0	9	85
		New Members	0	0	0	134	137
		Drops	0	0	0	573	335
		Net Growth	0	0	0	-392	-93
B	Mexico	New Clubs	16	14	19	23	11
		Charter Members	441	412	535	578	310
		New Members	710	965	960	659	675
		Drops	1392	1311	1488	2175	1904
		Net Growth	-17	137	89	-794	-791
D	Various	New Clubs	1	6	6	6	9
		Charter Members	50	183	226	146	265
		New Members	404	517	515	376	459
		Drops	848	607	703	841	940
		Net Growth	-303	144	104	-277	-174
63	Various	New Clubs	0	0	0	0	2
		Charter Members	0	0	0	0	44
		New Members	0	0	0	25	40
		Drops	0	0	0	29	51
		Net Growth	0	0	0	-1	33
Total	Gerald Mory Mora	New Clubs	17	20	25	29	24
		Charter Members	491	595	761	733	705
		New Members	1114	1482	1475	1217	1321
		Drops	2240	1918	2191	3659	3243
		Net Growth	-320	281	193	-1481	-1024

February (Only) Results

MD	GMT Area	CA 3	Feb-16	Feb-17	Feb-18	Feb-19
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	0	0	11	0
		Drops	0	0	0	0
		Net Growth	0	0	12	0
R	Dominican Republic	New Clubs	0	0	0	0
		Charter Members	0	0	0	21
		New Members	0	0	17	6
		Drops	0	0	11	26
		Net Growth	0	0	39	2
B	Mexico	New Clubs	2	2	5	0
		Charter Members	58	52	121	15
		New Members	125	151	90	83
		Drops	86	120	98	79
		Net Growth	102	121	134	45
D	Various	New Clubs	0	1	3	0
		Charter Members	0	24	69	4
		New Members	55	41	47	61
		Drops	42	34	40	35
		Net Growth	14	35	78	39
63	Various	New Clubs	0	0	0	1
		Charter Members	0	0	0	21
		New Members	0	0	1	23
		Drops	0	0	3	9
		Net Growth	0	0	-2	35
Total	Gerald Mory Mora	New Clubs	2	3	8	1
		Charter Members	58	76	190	61
		New Members	180	192	166	173
		Drops	128	154	152	149
		Net Growth	116	156	261	121

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2015-2016 3rd Qtr	2016-2017 3rd Qtr	2017-2018 3rd Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	18
		Drops	0	0	1
		Net Growth	0	0	18
R	Dominican Republic	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	63
		Drops	0	0	69
		Net Growth	0	0	29
B	Mexico	New Clubs	8	5	11
		Charter Members	275	146	299
		New Members	271	355	266
		Drops	309	328	475
		Net Growth	293	225	194
D	Various	New Clubs	4	1	3
		Charter Members	100	42	80
		New Members	149	184	170
		Drops	165	141	194
		Net Growth	91	98	74
63	Various	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	0	0	9
		Drops	0	0	7
		Net Growth	0	0	2
Total	Gerald Mory Mora	New Clubs	12	6	14
		Charter Members	375	188	379
		New Members	420	539	526
		Drops	474	469	746
		Net Growth	384	323	317

MD Wise Analysis

MD	GMT Area	CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
F	Colombia	New Clubs	1	1	0	3	3
		Charter Members	86	37	32	98	85
		New Members	277	204	334	83	115
		Drops	576	593	509	865	657
		Net Growth	-182	-302	-90	-644	-410
H	Peru	New Clubs	12	13	11	0	0
		Charter Members	355	371	282	0	0
		New Members	555	563	724	0	0
		Drops	793	767	1022	0	0
		Net Growth	183	247	47	0	0
G	Ecuador	New Clubs	1	4	2	0	2
		Charter Members	39	110	71	18	90
		New Members	159	344	240	122	219
		Drops	324	252	621	493	331
		Net Growth	-110	208	-223	-298	-4
E	Aruba Neth Antilles Venezuela	New Clubs	3	9	14	1	6
		Charter Members	123	229	359	41	174
		New Members	325	410	383	314	385
		Drops	712	671	637	615	610
		Net Growth	-231	1	147	-240	-34
Total		New Clubs	17	27	27	4	11
		Charter Members	603	747	744	157	349
		New Members	1316	1521	1681	519	719
		Drops	2405	2283	2789	1973	1598
		Net Growth	-340	154	-119	-1182	-448

February (Only) Results

MD	GMT Area	CA 3	Feb-16	Feb-17	Feb-18	Feb-19
F	Colombia	New Clubs	1	0	0	0
		Charter Members	22	5	10	1
		New Members	28	23	4	22
		Drops	20	30	28	33
		Net Growth	32	7	-3	7
H	Peru	New Clubs	1	3	0	0
		Charter Members	28	77	0	0
		New Members	39	46	0	0
		Drops	23	21	0	0
		Net Growth	52	108	0	0
G	Ecuador	New Clubs	1	0	0	0
		Charter Members	29	0	0	11
		New Members	8	25	2	23
		Drops	7	22	14	36
		Net Growth	31	32	-12	1
E	Aruba Neth Antilles Venezuela	New Clubs	1	0	0	4
		Charter Members	26	1	1	85
		New Members	65	34	33	11
		Drops	18	1	9	12
		Net Growth	77	34	25	84
Total		New Clubs	4	3	0	4
Luz Dary Ospina Salazar		Charter Members	105	83	11	97
		New Members	140	128	39	56
		Drops	68	74	51	81
		Net Growth	192	181	10	92

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2015-2016 3rd Qtr	2016-2017 3rd Qtr	2017-2018 3rd Qtr
F	Colombia	New Clubs	1	0	2
		Charter Members	32	25	97
		New Members	75	69	53
		Drops	107	137	175
		Net Growth	6	-17	34
H	Peru	New Clubs	5	3	0
		Charter Members	127	93	0
		New Members	132	121	0
		Drops	143	212	0
		Net Growth	147	32	0
G	Ecuador	New Clubs	3	0	1
		Charter Members	72	0	21
		New Members	92	97	43
		Drops	52	90	94
		Net Growth	113	38	13
E	Aruba Neth Antilles Venezuela	New Clubs	3	3	5
		Charter Members	75	80	120
		New Members	124	80	108
		Drops	175	145	74
		Net Growth	33	21	157
Total		New Clubs	12	6	8
		Charter Members	306	198	238
	Luz Dary Ospina Salazar	New Members	423	367	204
		Drops	477	584	343
		Net Growth	299	74	204

MD Wise Analysis

MD	GMT Area	CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
LA	Brazil	New Clubs	3	2	1	2	3
		Charter Members	98	66	81	63	134
		New Members	491	465	349	329	269
		Drops	889	898	875	1005	1037
		Net Growth	-243	-291	-288	-560	-570
LB	Brazil	New Clubs	2	3	0	2	1
		Charter Members	91	81	28	62	34
		New Members	278	344	303	251	240
		Drops	664	637	664	560	588
		Net Growth	-262	-182	-285	-224	-280
LC	Brazil	New Clubs	5	1	3	0	0
		Charter Members	131	37	107	0	0
		New Members	914	584	713	0	0
		Drops	1268	1594	1303	0	0
		Net Growth	-117	-928	-396	0	0
LD	Brazil	New Clubs	3	3	2	0	0
		Charter Members	86	95	69	0	0
		New Members	820	751	645	0	0
		Drops	1373	1222	1205	0	0
		Net Growth	-439	-300	-446	0	0
Total	Jose Iroito Rego Leo	New Clubs	13	9	6	4	4
		Charter Members	406	279	285	125	168
		New Members	2503	2144	2010	580	509
		Drops	4194	4351	4047	1565	1625
		Net Growth	-1061	-1701	-1415	-784	-850

February (Only) Results

MD	GMT Area	CA 3	Feb-16	Feb-17	Feb-18	Feb-19
LA	Brazil	New Clubs	0	1	0	0
		Charter Members	0	40	1	0
		New Members	61	22	42	28
		Drops	79	25	75	83
		Net Growth	-11	65	-29	-52
LB	Brazil	New Clubs	0	0	0	0
		Charter Members	1	0	0	2
		New Members	29	8	22	22
		Drops	72	67	40	41
		Net Growth	-38	-58	-17	-13
LC	Brazil	New Clubs	1	1	0	0
		Charter Members	25	30	0	0
		New Members	41	29	0	0
		Drops	130	104	0	0
		Net Growth	-61	-43	0	0
LD	Brazil	New Clubs	0	0	0	0
		Charter Members	1	0	0	0
		New Members	48	38	0	0
		Drops	101	74	0	0
		Net Growth	-49	-36	0	0
Total		New Clubs	1	2	0	0
		Charter Members	27	70	1	2
Jose Iroito Rego Leo		New Members	179	97	64	50
		Drops	382	270	115	124
		Net Growth	-159	-72	-46	-65

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2015-2016 3rd Qtr	2016-2017 3rd Qtr	2017-2018 3rd Qtr
LA	Brazil	New Clubs	0	3	2
		Charter Members	5	124	69
		New Members	159	127	120
		Drops	218	178	196
		Net Growth	18	144	29
LB	Brazil	New Clubs	1	0	1
		Charter Members	24	0	31
		New Members	91	36	71
		Drops	203	191	146
		Net Growth	-78	-148	-39
LC	Brazil	New Clubs	1	5	0
		Charter Members	25	131	0
		New Members	209	189	0
		Drops	416	328	0
		Net Growth	-167	36	0
LD	Brazil	New Clubs	0	2	0
		Charter Members	11	46	0
		New Members	161	196	0
		Drops	258	297	0
		Net Growth	-70	-48	0
Total	Jose Iroito Rego Leo	New Clubs	2	10	3
		Charter Members	65	301	100
		New Members	620	548	191
		Drops	1095	994	342
		Net Growth	-297	-16	-10

MD Wise Analysis

MD	GMT Area	CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
J	Uruguay	New Clubs	1	0	0	0	0
		Charter Members	25	2	6	0	0
		New Members	182	117	78	0	0
		Drops	149	218	218	0	0
		Net Growth	78	-82	-119	0	0
S	Bolivia	New Clubs	2	0	0	0	0
		Charter Members	45	1	7	0	0
		New Members	97	103	131	0	0
		Drops	207	186	255	0	0
		Net Growth	-43	-64	-96	0	0
O	Argentina	New Clubs	0	5	6	0	0
		Charter Members	10	108	150	0	0
		New Members	255	311	282	0	0
		Drops	467	490	500	0	0
		Net Growth	-152	-36	-54	0	0
T	Chile	New Clubs	1	0	4	0	0
		Charter Members	30	3	92	0	0
		New Members	222	214	189	0	0
		Drops	281	220	304	0	0
		Net Growth	12	6	9	0	0
M	Paraguay	New Clubs	4	1	1	0	0
		Charter Members	105	23	37	0	0
		New Members	151	190	180	0	0
		Drops	295	169	281	0	0
		Net Growth	-35	47	-60	0	0
LC	Brazil	New Clubs	0	0	0	5	3
		Charter Members	0	0	0	143	78
		New Members	0	0	0	583	495
		Drops	0	0	0	1352	1430
		Net Growth	0	0	0	-547	-778
LD	Brazil	New Clubs	0	0	0	1	3
		Charter Members	0	0	0	66	98
		New Members	0	0	0	515	626
		Drops	0	0	0	1357	1317
		Net Growth	0	0	0	-690	-546
Total	Edisson Karnopp	New Clubs	8	6	11	6	6
		Charter Members	215	137	292	209	176
		New Members	907	935	860	1098	1121
		Drops	1399	1283	1558	2709	2747
		Net Growth	-140	-129	-320	-1237	-1324

February (Only) Results

MD	GMT Area	CA 3	Feb-16	Feb-17	Feb-18	Feb-19
J	Uruguay	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	1	2	0	0
		Drops	21	5	0	0
		Net Growth	-19	-2	0	0
S	Bolivia	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	5	6	0	0
		Drops	23	7	0	0
		Net Growth	-18	1	0	0
O	Argentina	New Clubs	2	0	0	0
		Charter Members	44	0	0	0
		New Members	20	11	0	0
		Drops	32	27	0	0
		Net Growth	34	-16	0	0
T	Chile	New Clubs	0	1	0	0
		Charter Members	0	25	0	0
		New Members	7	8	0	0
		Drops	12	21	0	0
		Net Growth	-4	12	0	0
M	Paraguay	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	6	0	0	0
		Drops	5	14	0	0
		Net Growth	1	-13	0	0
LC	Brazil	New Clubs	0	0	0	1
		Charter Members	0	0	0	25
		New Members	0	0	35	60
		Drops	0	0	116	127
		Net Growth	0	0	-74	-34
LD	Brazil	New Clubs	0	0	0	0
		Charter Members	0	0	4	1
		New Members	0	0	25	51
		Drops	0	0	109	117
		Net Growth	0	0	-56	-62
Total	Edisson Karnopp	New Clubs	2	1	0	1
		Charter Members	44	26	4	26
		New Members	39	27	60	111
		Drops	93	74	225	244
		Net Growth	-6	-18	-130	-96

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2015-2016 3rd Qtr	2016-2017 3rd Qtr	2017-2018 3rd Qtr
J	Uruguay	New Clubs	0	0	0
		Charter Members	0	1	0
		New Members	8	14	0
		Drops	48	32	0
		Net Growth	-36	-16	0
S	Bolivia	New Clubs	0	1	0
		Charter Members	0	20	0
		New Members	28	30	0
		Drops	57	100	0
		Net Growth	-23	-44	0
O	Argentina	New Clubs	3	2	0
		Charter Members	65	49	0
		New Members	61	48	0
		Drops	174	156	0
		Net Growth	-45	-54	0
T	Chile	New Clubs	0	3	0
		Charter Members	0	68	0
		New Members	36	63	0
		Drops	67	76	0
		Net Growth	-24	63	0
M	Paraguay	New Clubs	0	1	0
		Charter Members	0	24	0
		New Members	24	14	0
		Drops	28	67	0
		Net Growth	-4	-30	0
LC	Brazil	New Clubs	0	0	3
		Charter Members	0	0	97
		New Members	0	0	191
		Drops	0	0	367
		Net Growth	0	0	-58
LD	Brazil	New Clubs	0	0	0
		Charter Members	0	0	6
		New Members	0	0	144
		Drops	0	0	360
		Net Growth	0	0	-173
Total	Edisson Karnopp	New Clubs	3	7	3
		Charter Members	65	162	103
		New Members	157	169	335
		Drops	374	431	727
		Net Growth	-132	-81	-231

MD Wise Analysis

MD	GMT Area	CA 3	2014-2015	2015-2016	2016-2017	2017-2018	2018-2019
NA	Undistricted	New Clubs	1	0	0	0	0
		Charter Members	33	0	9	0	0
		New Members	23	33	22	0	0
		Drops	36	46	55	0	0
		Net Growth	37	-10	-10	0	0
R	Dominican Republic	New Clubs	2	3	5	0	0
		Charter Members	56	72	172	0	0
		New Members	268	200	209	0	0
		Drops	275	322	346	0	0
		Net Growth	57	-33	65	0	0
51	Puerto Rico U S Virgin Islands	New Clubs	1	0	0	0	0
		Charter Members	31	8	3	0	0
		New Members	237	203	202	0	0
		Drops	680	389	417	0	0
		Net Growth	-308	-161	-186	0	0
H	Peru	New Clubs	0	0	0	8	12
		Charter Members	0	0	0	245	331
		New Members	0	0	0	437	430
		Drops	0	0	0	1451	983
		Net Growth	0	0	0	-662	-160
S	Bolivia	New Clubs	0	0	0	5	2
		Charter Members	0	0	0	132	119
		New Members	0	0	0	139	104
		Drops	0	0	0	275	299
		Net Growth	0	0	0	10	-53
60	Various	New Clubs	0	0	0	0	0
		Charter Members	2	0	0	0	0
		New Members	111	0	0	0	0
		Drops	195	0	0	0	0
		Net Growth	-66	0	0	0	0
M	Paraguay	New Clubs	0	0	0	1	4
		Charter Members	0	0	0	36	120
		New Members	0	0	0	124	155
		Drops	0	0	0	301	453
		Net Growth	0	0	0	-132	-148
63	Various	New Clubs	0	0	0	0	0
		Charter Members	0	1	2	0	0
		New Members	22	22	26	0	0
		Drops	47	45	51	0	0
		Net Growth	-21	-20	-20	0	0
Total	Agrupina Jara De Ginard	New Clubs	4	3	5	14	18
		Charter Members	122	81	186	413	570
		New Members	661	458	459	700	689
		Drops	1233	802	869	2027	1735
		Net Growth	-301	-224	-151	-784	-361

February (Only) Results

MD	GMT Area	CA 3	Feb-16	Feb-17	Feb-18	Feb-19
NA	Undistricted	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	2	0	0	0
		Drops	2	0	0	0
		Net Growth	0	0	0	0
R	Dominican Republic	New Clubs	2	1	0	0
		Charter Members	42	35	0	0
		New Members	24	42	0	0
		Drops	3	33	0	0
		Net Growth	63	55	0	0
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0	0
		Charter Members	0	1	0	0
		New Members	44	14	0	0
		Drops	27	21	0	0
		Net Growth	17	3	0	0
H	Peru	New Clubs	0	0	1	1
		Charter Members	0	0	42	30
		New Members	0	0	45	31
		Drops	0	0	98	61
		Net Growth	0	0	17	7
S	Bolivia	New Clubs	0	0	2	1
		Charter Members	0	0	46	20
		New Members	0	0	15	10
		Drops	0	0	15	10
		Net Growth	0	0	48	21
M	Paraguay	New Clubs	0	0	0	1
		Charter Members	0	0	0	40
		New Members	0	0	0	3
		Drops	0	0	7	13
		Net Growth	0	0	-7	32
63	Various	New Clubs	0	0	0	0
		Charter Members	0	0	0	0
		New Members	3	8	0	0
		Drops	10	3	0	0
		Net Growth	-7	5	0	0
Total	Agripina Jara De Ginard	New Clubs	2	1	3	3
		Charter Members	42	36	88	90
		New Members	73	64	60	44
		Drops	42	57	120	84
		Net Growth	73	63	58	60

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2015-2016 3rd Qtr	2016-2017 3rd Qtr	2017-2018 3rd Qtr
NA	Undistricted	New Clubs	0	0	0
		Charter Members	0	9	0
		New Members	5	7	0
		Drops	21	6	0
		Net Growth	-14	17	0
R	Dominican Republic	New Clubs	2	3	0
		Charter Members	42	107	0
		New Members	63	89	0
		Drops	71	80	0
		Net Growth	38	143	0
51	Puerto Rico U S Virgin Islands	New Clubs	0	0	0
		Charter Members	1	1	0
		New Members	102	72	0
		Drops	91	98	0
		Net Growth	17	-9	0
H	Peru	New Clubs	0	0	1
		Charter Members	0	0	62
		New Members	0	0	132
		Drops	0	0	336
		Net Growth	0	0	-93
S	Bolivia	New Clubs	0	0	3
		Charter Members	0	0	68
		New Members	0	0	67
		Drops	0	0	101
		Net Growth	0	0	41
M	Paraguay	New Clubs	0	0	1
		Charter Members	0	0	30
		New Members	0	0	56
		Drops	0	0	74
		Net Growth	0	0	16
63	Various	New Clubs	0	0	0
		Charter Members	0	0	0
		New Members	14	13	0
		Drops	17	19	0
		Net Growth	-1	-4	0
Total	Agripina Jara De Ginard	New Clubs	2	3	5
		Charter Members	43	117	160
		New Members	184	181	255
		Drops	200	203	511
		Net Growth	40	147	-36

MD Wise Analysis

MD	GMT Area	CA 3	2017-2018	2018-2019
J	Uruguay	New Clubs	0	3
		Charter Members	2	72
		New Members	96	136
		Drops	217	206
		Net Growth	-101	8
O	Argentina	New Clubs	5	2
		Charter Members	116	57
		New Members	274	201
		Drops	678	882
		Net Growth	-264	-601
T	Chile	New Clubs	1	2
		Charter Members	24	43
		New Members	168	179
		Drops	355	227
		Net Growth	-100	18
Total	Pedro Marrello	New Clubs	6	7
		Charter Members	142	172
		New Members	538	516
		Drops	1250	1315
		Net Growth	-465	-575

February (Only) Results

MD	GMT Area	CA 3	Feb-18	Feb-19
J	Uruguay	New Clubs	0	1
		Charter Members	0	21
		New Members	1	6
		Drops	5	7
		Net Growth	-3	22
O	Argentina	New Clubs	0	0
		Charter Members	0	0
		New Members	23	8
		Drops	22	36
		Net Growth	2	-25
T	Chile	New Clubs	0	0
		Charter Members	4	0
		New Members	13	6
		Drops	13	14
		Net Growth	4	-8
Total	Pedro Marrello	New Clubs	0	1
		Charter Members	4	21
		New Members	37	20
		Drops	40	57
		Net Growth	3	-11

Statement for 3rd Quarter Results (previous 3 years)

MD	GMT Area	CA 3	2017-2018 3rd Qtr
J	Uruguay	New Clubs Charter Members New Members Drops Net Growth	 0 0 10 34 -21
O	Argentina	New Clubs Charter Members New Members Drops Net Growth	 3 69 85 159 -3
T	Chile	New Clubs Charter Members New Members Drops Net Growth	 0 5 59 80 -11
Total	Pedro Marrello	New Clubs Charter Members New Members Drops Net Growth	 3 74 154 273 -35

